

# Trellix Xcell!

Trellix Channel Sales Closed Deal Program  
Earn up to \$5000 for closing new deals!

## ✓ Dates

April 1, 2022 – December 31, 2022

## ✓ Program Requirements

- All deals must be registered on either the [McAfee Deal Registration Portal](#) or [FireEye Deal Registration Portal](#).
- [Claim](#) your \$2500 or \$5000 eMastercard upon completion.
- See Program Rules, Terms and Conditions and Reward Payout.

## Trellix Channel Sales New Deal Closed Program

Trellix Channel Sales New Opportunity Registration Incentive Program (the "Program") is an opportunity-based registration program available to channel resellers for identifying and registering new opportunities and closing deals, within the program period and subject to the Terms and Conditions set forth below.

### Program Rules

- New deals must be registered and approved and closed between April 1, 2022 and December 31, 2022. Deals must be net new opportunities. Deals already in pipeline or previously registered do not qualify.
- Monthly subscriptions or Paygo deals are not eligible.
- Campaign name field on deal registration form must include: "Trellix Xcell!" to qualify for program.
- Limited budget for program — funding is first come, first served.
- Claim must include the Opportunity I.D. that is provided via email to rep when the deal registration is approved and indicate "Trellix Xcell!" in the comments field of the claim form.
- Deals between \$10K - \$100K USD in bookings earn \$2500, deals over \$100K USD in bookings earn \$5000.

### Reward Registration and Payout:

- All closed deals with approved deal registrations submitted and closed during the program period will qualify for either a \$2500 or \$5000 USD eMastercard reward to the channel reseller account executive (AE).
- Claims submitted and validated for qualification compliance, will be paid out within 60 days of the end of the program period to the reseller company, or AE directly, if allowed by the reseller company. Any reseller fees or taxes are the responsibility of the award recipient. The channel reseller (AE) must input their approved deal registration Opportunity I.D. on the claim form and provide full contact information for payment and any applicable taxes.
- The Trellix Sales Incentive Program is an audited program and awards will only be paid if all program terms are met. The program has a limited budget and will expire at the term or if the budget is consumed sooner.

Trellix expects that the reseller partner has registered the deal in the [McAfee Deal Registration Portal](#) or [FireEye Deal Registration Portal](#).

#### Terms and Conditions:

- This Program is only available to signed, authorized McAfee/FireEye/Trellix Channel Resellers in good credit standing. Distributors are not eligible.
- Reward eligibility is based on a new, qualified opportunity via deal registration submitted, approved and closed between April 1, 2022 and Dec 31, 2022 (the "Incentive Period"). Opportunities that are already registered, or were previously registered and were extended, or in pipeline as of April 1, 2022 do not qualify.
- Only one reward per customer account is eligible.
- Sales incentives may not be combined during period, unless prior approval is granted from Trellix Channel Strategy program administration.

#### Reward Registration and Payout Continued:

- Only Trellix products purchased from an authorized Trellix Distributor are eligible for the Program. Trellix reserves the right to make the final decision with respect to all eligibility.
- The eligible products may change at any time, without notice. Trellix reserves the right to add eligible products, subtract eligible products, and raise or lower amount of cash awards during the eligible months. Trellix reserves the right to modify the terms of this offering or to discontinue this program at any time for any reason.
- Trellix reserves the right to reject any deal registration. Trellix determination of eligibility shall be final.
- Upon verification, Trellix will pay on the claim award, \$2500 for deals \$10K - \$100K USD in bookings/\$5000 for deals over \$100K USD in bookings, within 60 days from the termination date of this program. All awards are paid in eMastercards and require claim completion on [trellixpartneraward.com](#). Rewards will be converted to local currencies.
- Trellix reserves the right to make corrections or adjustments, if audit determines this necessary.
- Trellix is not responsible for awards that are lost or stolen.
- Participants in the Trellix Sales Incentive Program will not, for any purpose, be considered an employee or agent of Trellix. Participation in this program will not be construed as granting any rights under any Trellix employee benefit plan or otherwise. In the United States, each participant is responsible for all Federal, state or local taxes. If you live in the United States and qualify and earn over \$600, you will receive an IRS 1099 form and additional information may be required of you to meet tax obligations. Participants in other countries will also be responsible for any tax obligations as mandated by their government.
- Employees of Trellix, and their immediate family and household members are not eligible; and employees or internally contracted vendors of governments and government-affiliated companies or organizations are not eligible.
- Trellix Sales Incentive Programs are void where prohibited by Federal, state or local laws or company policy. Trellix will not be held liable if the Program is in violation of specific company policies or local country laws.