

VENDOR	COURSE NAME	PRODUCTS TO SUGGEST WITH?	QUESTIONS TO ASK?	WHO IS THE COURSE SUITABLE FOR?	WHAT WILL THE COURSE TEACH?	VENDOR CERTIFICATIONS	SKU	DURATION	PRICE	DISCOUNT
FORESCOUT	FORESCOUT CERTIFIED ADMINISTRATOR (FCSA)	NEW OR EXISTING FORESCOUT SOLUTIONS (EXCLUDING SECURITYMATTERS SILENTDEFENSE)	Who's going to managing the solution on a daily basis? Is there an FSCE certified engineer who will configure and install the solution? *Discuss prof services*	Entry-level course aimed at individuals who are in a position of administering and supporting an existing Forescout solution or are looking to progress onto FSCE level. Typically, this would be IT support staff or security analysts within an organisation where Forescout is deployed. In addition, this course can also be aimed at resale partners who are looking to gain technical expertise of the solution for the purpose of pre-sales activities, or consultants looking to progress to the next course – FSCE, which provides certification for carrying out new deployments.	Establishing security policies, classifying and controlling assets in a network environment, inventory, assets, reporting dashboard and troubleshooting.	FSCA	P-TR001-1P-FS-0001	4 Days	£ 2,500	20%
FORTINET	FORTIGATE SECURITY	ANY FORTINET FORTIGATES	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	Administrators who have no prior knowledge of using or configuring a FortiGate firewall and who want to develop knowledge to manage day-to-day configuration, monitoring, and operation of FortiGate devices to support corporate network security policies. Also partners who plan to take the NSE 4 exam (must also complete the infrastructure course)	Part 1 of technical administrator course. Covers basic configuration and administration of FortiGate appliances' most commonly used features. Administrative fundamentals such as the Security Fabric, firewall policies, NAT, user authentication, logging, certificates, SSL inspection, SSL and dial-up VPNs, and FortiGate's security profiles will provide a solid understanding of how to integrate and maintain basic network security using FortiGate appliances	NSE 4 (when combined with the Infrastructure course)	P-TR001-1P-FO-0001	3 days	£ 1,700	25%
FORTINET	FORTIGATE INFRASTRUCTURE	ANY FORTINET FORTIGATES	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	Administrators who have no prior knowledge of using or configuring a FortiGate firewall and who want to develop knowledge to manage day-to-day configuration, monitoring, and operation of FortiGate devices to support corporate network security policies. Also partners who plan to take the NSE 4 exam (must also complete the Security course)	Part 2 of technical administrator course. Covers features commonly used in complex or larger enterprise/MSSP networks, such as routing, SDWAN, virtual domains, layer 2 switching, site-to-site IPsec VPN, Fortinet Single Sign On, high availability, explicit proxy, and diagnostics.	NSE 4 (when combined with the security course)	P-TR002-1P-FO-0001	2 days	£ 1,150	25%
FORTINET	FORTIGATE SECURITY & FORTIGATE INFRASTRUCTURE BUNDLE	ANY FORTIGATES	Who will install and configure? Who will manage it on a daily basis?	SELL THE BUNDLE RATHER THAN INDIVIDUAL COURSES	See course contents above	NSE 4	P-TR006-1P-FO-0001	5 days	£ 2,750	45%
FORTINET	FORTIANALYZER	FORTIANALYZER	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	For administrators using FortiAnalyzer for centralized Logging and Reporting. Good for administrators who have no prior knowledge using FortiAnalyzer. Certification counts towards NSE5 certification	Set up, registering & securing comms between FortiAnalyzer and supported devices, managing logs & archiving. Key features and concepts of FortiAnalyzer, ADOMs, RAID, disk quotas, backing up and restoring log data, content archiving, SQL queries and datasets, designing datasets, configuring and scheduling reports.	NSE 5 (when combined with FortiManager course)	P-TR005-1P-FO-0001	1 day	£ 750	25%
FORTINET	FORTIMANAGER	FORTIMANAGER	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	For administrators using FortiManager for centralized management. Good for administrators who have no prior knowledge using FortiManager. Certification counts towards NSE5 certification.	Deployment strategies using single / multiple ADOMs, workspaces & workflow mode, provisioning templates & scripts, policy packages, dynamic objects, centralised IPsec VPN mgmt, revision history, shared objects, & using the FortiManager as a local FortiGuard Distribution server for managed firewalls.	NSE 5 (when combined with FortiAnalyzer course)	P-TR004-1P-FO-0001	2 days	£ 1,150	25%
FORTINET	FORTIMANAGEMENT BUNDLE (FORTIANALYZER & FORTIMANAGER)	FORTIANALYZER & FORTIMANAGER	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	SELL THE BUNDLE RATHER THAN INDIVIDUAL COURSES	See course contents above	NSE 5	P-TR006-1P-FO-0001	3 days	£ 1,800	25%
FORTINET	ENTERPRISE FIREWALL	ANY FORTIGATES IN AN ENTERPRISE ORGANISATION. ANY FORTINET PROJECTS WITH ADVANCED OR COMPLEX ENVIRONMENTS, AND WHERE A MULTIPLE FORTINET SOLUTION OR FABRIC IS BEING DEPLOYED.	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	Networking and security professionals involved in the design, administration, and support of an enterprise security infrastructure using FortiGate devices. Exam qualifies for NSE7 certification	Advanced configuration and troubleshooting including FortiGate misconfigurations, monitoring traffic, optimising memory usage, diagnostic tools, scaling out FortiGate deployments, configuring BGP, OSPF, and Autodiscovery VPN (ADVVPN).	NSE 7 (when combined with Security, Infrastructure, Analyzer, Manager)	P-TR007-1P-FO-0001	3 days	£ 1,700	25%
INFOBLOX	CORE DDI CONFIG & ADMIN (CDCA)	ANY INFOBLOX CORE DDI PRODUCT	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	responsible for the implementation, administration, operations, maintenance, support, and day-to-day management of an Infoblox Core DDI product. Plus anyone planning on taking the Core DDI Advanced Troubleshooting course (CDAT) is required to complete this course before attending the CDAT course.	Network fundamentals such as forward and reverse mapping DNS zones, DNS views; DHCP networks, custom options, ranges and fixed addresses; and visually manage the IP space using IPAM; performing Grid management, including system and protocol level monitoring, remote authentication, and NIOS upgrades all provide a solid understanding of how to integrate and maintain Infoblox's Core DDI product. Implementation of advanced NIOS features are also covered including dynamic DNS with TSIG and GSSTSIG, DNSSEC zone signing and validation, DNS Anycast, and DHCP failover	CDCA	P-TR009-1P-IB-0001	5 days	£ 2,925	25%
INFOBLOX	CORE DDI ADVANCED TROUBLESHOOTING (CDAT)	ANY INFOBLOX CORE DDI PRODUCT	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	Networking and security professionals responsible for the implementation, administration, operations, maintenance, support, and day-to-day management of an Infoblox Core DDI product. Must have 6 months experience supporting Infoblox Core DDI products, have attended CDCA course and passed the accreditation	Infoblox Support, Troubleshooting, NIOS Expert Topics, Grid and Grid Members, DNS, Dynamic DNS, DHCP and Service Failure-Recovery.	CDAT	P-TR003-1P-IB-0001	2 days	£ 1,050	25%

INFOBLOX	SECURE DNS CONFIG & ADMIN (SDCA-3)	ANY INFOBLOX SECURE DNS PRODUCT	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	Networking and security professionals responsible for the implementation, administration, operation, support, or maintenance of Infoblox Secure DNS products. If the attendee has already completed the CDCA course, they only need to attend days 3-5 of the 5 day course	The course builds a baseline working knowledge of how to configure and Infoblox on premise Secure DNS product, including DNS Firewall with ActiveTrust, TIDE and Dossier, Threat Insight and Advanced DNS Protection.	SDCA	P-TR007-1P-IB-0001	3 days	£ 1,600	25%
INFOBLOX	SECURE DNS CONFIG & ADMIN (SDCA-5)	ANY INFOBLOX SECURE DNS PRODUCT	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	Networking and security professionals responsible for the implementation, administration, operation, support, or maintenance of Infoblox Secure DNS products. If the attendee has not already completed the CDCA course, they must attend this 5 day course	The course builds a baseline working knowledge of how to configure and Infoblox on premise Secure DNS product, including DNS Firewall with ActiveTrust, TIDE and Dossier, Threat Insight and Advanced DNS Protection.	SDCA	P-TR006-1P-IB-0001	5 days	£ 2,925	25%
INFOBLOX	NETMRI BASIC CONFIGURATION (NMCA)	ANY INFOBLOX NETWORK AUTOMATION APPLIANCE	Who will be doing the installation and configuration? Who will be managing it on a daily basis?	Networking and security professionals responsible for the day to day management of an Infoblox Network Automation appliance. This includes network administrators, network engineers and operations staff without experience using Infoblox NetMRI.	The course provides an understanding of the automated collection of network device configuration information, how to use the collected information for configuration and change management, network policy management and automated compliance checks and reports, as well as general configuration and reporting features available in NetMRI.	NMCA	P-TR006-1P-IB-0001	2 days	£ 1,050	25%
NUTANIX	ENTERPRISE CLOUD PLATFORM ADMINISTRATION 5.5		Who will be doing the installation and configuration? Who will be managing it on a daily basis?	Anyone responsible for the day to day management, installation, or support of a Nutanix cluster in a datacentre or anyone seeking baseline preparation for the Nutanix Platform Professional (NPP).This includes managers and technical staff seeking more information before making a purchase decision.	Walks through the complete process of setting up, configuring, and maintaining the environment. Basic concepts of the Enterprise Cloud Platform such as racking a Nutanix block, installing and configuring a cluster, and use of a different interface to manage the cluster will be covered. Management of VMs in Acropolis, monitoring cluster health and performance, protecting data and optimising cluster capacity, and performance in-place hypervisor conversion will also be covered along with the use of Nutanix's Prism interface to monitor and manage multiple activities across clusters, review and analyse resource needs, and assess future resource requirements	ECA	P-TR001-1P-NU-001	4 days	£ 2,850	20%
PALO ALTO	FIREWALL 9.1 ESSENTIALS: CONFIGURATION & MANAGEMENT (EDU-210)	ANY PALO ALTO FIREWALL(S)	Who will be doing the installation and configuration?	Security and networking professionals responsible for the day to day management, installation, or support of a Palo Alto Networks Next-Generation firewall.	Standard preparation and use of a firewall to deploy, manage, secure and monitor a PANW firewall correctly using techniques recommended by PANW	PCNSA / PCNSE	P-TR001-1P-PA-0001	5 days	£ 3,000	45%
PALO ALTO	FIREWALL 9.1: OPTIMIZING FIREWALL THREAT PREVENTION (EDU-214)	ANY PALO ALTO NETWORKS FIREWALL(S)	Who will be doing the installation and configuration?	Security and networking professionals responsible for the day to day management, installation, or support of a Palo Alto Networks Next-Generation firewall. Attendees must have completed the Firewall 9.1 Essentials Course EDU-210	Goes into detail in defending against threats, monitoring traffic traversing the firewall, building on original PANW techniques and completes courses for a single firewall.	PCNSE	P-TR006-1P-PA-0001	4 days	£ 2,750	25%
PALO ALTO	FIREWALL 9.1: TROUBLESHOOTING (EDU-330)	ANY PALO ALTO NETWORKS FIREWALL(S)	Who will be configuring and managing the firewall?	Networking and security professionals responsible for the support of a Palo Alto Networks® Next-Generation firewall. Attendees must have completed the Firewall 9.1 Essentials Course EDU-210	Covers troubleshooting traffic traversing the firewall, and investigating and diagnosing issues that may arise as well as troubleshooting aspects of configuration		P-TR003-1P-PA-0001	3 days	£ 2,150	25
PALO ALTO	PANORAMA 9.1: MANAGING FIREWALLS AT SCALE (EDU-220)	MULTIPLE PALO ALTO FIREWALLS	Who will be doing the installation and configuration?	Security and networking professionals responsible for the day to day management, installation, or support of a Palo Alto Networks® Panorama™ management server. Attendees must have completed the Firewall 9.1 Essentials Course EDU-210	This course covers the configuration, management and monitoring of multiple PANW Firewalls via the Panorama Server	PCNSE	P-TR002-1P-PA-0001	2 days	£ 1,350	25
		MULTIPLE PALO ALTO FIREWALLS								